



Get to Know Us: Capabilities and Appetite

Year-end 2016

As management liability insurance specialists, we offer directors and officers liability, employment practices liability, fiduciary liability and crime insurance, all on a modular form approach that allows for tailored solutions, designed for a wide range of organizations.

Target industries include nonprofit organizations (all classes), private/nonprofit healthcare organizations (excluding publicly traded companies) and private for-profit companies of all sizes and types. Here are some accounts we've recently written to give you an idea of what we are working on:

Account Description	Organization Size	Coverage	Premium
Non-Profit Community Hospital	\$15M in Revenue, 100 Employees	D&O, EPL and Fiduciary	\$31,000
Business Litigation Law Firm	\$47M in Revenue, 165 Employees	D&O and EPL	\$110,000
Non-Profit Community Development Organization	\$38M in Revenue, 70 employees	D&O, EPL and Fiduciary	\$30,000
Real Estate Development Company	\$115M in Revenue, 1,300 Employees	D&O, EPL and Fiduciary	\$48,000
Software Developer (Portfolio Company)	\$26M in Revenues, 273 Employees	D&O, EPL, Fiduciary and Crime	\$26,000
Consulting (Portfolio Company)	\$25M in Revenues, 189 Employees	D&O, EPL and Crime	\$30,000

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SUCCESS STORIES: LOCATION

Non-profit Trade Association	\$9M in Revenue, 15 Employees	D&O and EPL	\$18,000
Wholesale Food Distributor	\$220M in Revenue, 350 Employees	D&O, EPL, Fiduciary and Crime	\$31,000
Staffing Agency	\$10M in Revenue, 75 Employees	EPL only	\$9,000
Non-Profit Health System	\$200M in Revenue, 1,000 Employees	D&O, EPL and Fiduciary	\$70,000
Non-Profit Social Service Organization	\$32M in Revenue, 700 Employees	D&O, EPL and Fiduciary	\$25,000
Multi-Location Senior Living Facilities	\$73M in Revenue, 1,150 Employees	D&O and EPL	\$75,000
Manufacturer	\$107M in Revenue, 114 Employees	D&O, EPL and Fiduciary	\$28,000
Technology Manufacturer (ESOP Owned)	\$50M in Revenue, 120 Employees	D&O and Fiduciary	\$15,000
Offshore Drilling Manufacturer	\$40M in Revenue, 85 Employees	D&O, EPL and Fiduciary	\$31,000
Engineering Firm	\$55M in Revenue, 110 Employees	D&O, EPL and Fiduciary	\$22,000

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